

# Seize the Digitalization Opportunity

How does my organization harness new technology to be **more efficient, more competitive and provide better service?**

## Accessible healthcare

- software simulations and real-time integration in diagnostic imaging
- automation systems handling and analyzing large amounts of patient data
- robotics in sample management and analysis

## Smart cities

- intelligent building automation systems
- integrated mobility solutions
- smart-grid technologies
- security and crisis management

## Future of manufacturing

- automated optimization of drives
- software simulations and integrations
- energy efficiency
- additive manufacturing

Specialist financing helps organizations seize the innovation opportunity



### Total cost of ownership financing

integrates service, software, maintenance and consumables with the technology acquisition.



### Performance-based financing

allows an organization to align financing costs with a defined set of expected business outcomes.



### Energy-efficient technology financing

matches the financing payments to the projected energy savings, effectively making the investment zero net cost.



### Future-proof financing

includes flexibility for technology refreshment – allowing an organization to accommodate changes and new technologies.



### Multijurisdiction financing

bundles different financing arrangements into a single, multijurisdiction service.