



Role: PLM Solutions Architect

Location: Melbourne

Would you like to be part of a team working on a diverse range of interesting and challenging projects across the Manufacturing Industry?

We are seeking an experienced Solutions Architect to assist our customers in their business transformation to Digitalisation, Advanced Manufacturing and Industry 4.0. This is an exciting opportunity to help drive growth and the future in a rapidly changing industry.

Join PhoenixPLM and assist our customers to transform their business through adoption of innovative business solutions. Our industry professionals offer unique and valuable insights to our customers to help them navigate alternatives and avoid risks, along with educating them on potential issues and outcomes. Choose PhoenixPLM and help our customers to maximise their opportunity to increase their profitability and market share, along with improving processes, workflows and collaboration.

Professionals in this role develop and deliver Product Lifecycle Management and Design Technology solutions across a range of industries, with the majority focused on manufacturing. This includes Industrial Machinery and Heavy Equipment, Automotive and Transportation, Defence, Medical, Energy and many other industries.

Key Responsibilities:

This role has responsibility to design and implement Product Lifecycle Management (PLM) solutions for PhoenixPLM customers. The key goal is to ascertain requirements and communicate appropriate solutions that will maximise business agility and return on investment, then deliver on that solution.

Requirements Analysis and Solution Design:

- Ability to engage with customers to understand and document business requirements and to map those requirements to PLM system capabilities. Strong knowledge of best practice engineering and manufacturing processes is core to ensuring customers maximise the value of their solution.
- Strong interpersonal skills critical for gathering customer requirements.
- Ability to create high level solution design leveraging PLM capabilities to satisfy customer requirements. Design will potentially include standard requirements, for example use cases, workflow and process documentation, UI, work methods, and logic flow diagrams.

Solution Development and Delivery:

- Provides software configuration to meet solution specifications
- Defines an efficient and logical PLM data model to meet solution specifications
- Participates in the design, development, installation, configuration and testing of PLM solutions
- Understands standard systems development lifecycle processes and applies our methodology effectively on client engagements
- Applies knowledge of industry trends and developments to improve service to our clients
- Make business decisions to improve quality of service, production efficiency and profitability



Project Execution:

- Understands project and development plans and is able to clearly articulate roles, project goals, and timelines
- Adheres to development standards defined by leadership
- Accurately employs development tools
- Establishes responsible deadlines and personal work plans
- Present technical demonstrations of Siemens offerings to clients in conjunction with the Sales team
- Identify and resolve issues related to the deployment and installation of the solutions

Background and Skills:

- Minimum 1-2 years' experience in a relevant Solutions Architect role
- The ideal candidate will have Siemens Teamcenter experience, however other relevant PLM software experience will be considered.
- Due to the nature of some project requirements, current Australian citizens will have an advantage.
- Professional and high level of personal presentation
- Ability to present highly technical software in layman's terms
- Work collaboratively with colleagues
- Very good written and oral communication
- Develop a strong understanding of the company, role model the culture and values and take real ownership of the role
- Communicate, collaborate with and establish close relationships across the entire business
- Responsive and adaptable to suit customers' needs.
- Continued commitment to learning current and emerging software
- Attend/conduct outside hours events such as Industry expositions, seminars, etc
- Current driver's license and personal vehicle
- Able to travel interstate regularly, potential for international travel from time to time